

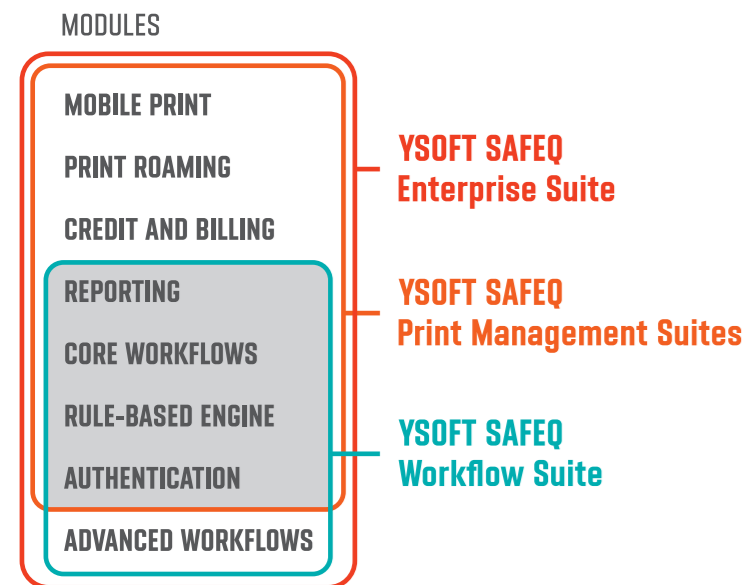
TODAY'S BUSINESS CHALLENGES INCLUDE REDUCING COSTS, IMPROVING PRODUCTIVITY AND INCREASING DOCUMENT SECURITY

These challenges are even more prevalent in managing enterprise print services. To effectively manage and control your print environment, can you accurately answer these question:

- How many prints, copies and scans are made and their costs?
- Who is printing, where and is it secure?
- Are employees efficient and productive using your multifunction devices?

See how YSoft SafeQ can help.

YSOFT SAFEQ SUITES AND SHARED MODULES



WHICH YSOFT SAFEQ SUITE IS RIGHT FOR YOU?

The YSoft SafeQ platform is offered in a choice of suites. Each suite is comprised of modules packaged to offer the best value. However, organizations can choose to purchase the modules they need today and add modules as their requirements increase later.

- **YSoft SafeQ Enterprise Suite** For the enterprise or small business that wants the benefits of centralized print management and accurate document capture with advanced workflows
- **YSoft SafeQ Print Management Suite** Offers the benefits of centralized print management with accurate document capture with core workflows
- **YSoft SafeQ Print Management Suite LD (Limited Devices)** Provides all the benefits of a centralized print management solution, with core workflow features, for select multifunctional devices – primarily A4 devices – in an affordable suite
- **YSoft SafeQ Workflow Suite** For organizations who are looking for accurate data capture with advanced processing such as Optical Character Recognition

REDUCING COSTS BY ABOUT 30%

"Thanks to the optimization of the print environment with YSoft SafeQ, we succeeded in lowering our costs for printing, copying and scanning by about 30%. And because we also replaced inefficient, old equipment with new MFDs, we will see more savings over the next five years. With these significant cost reductions, we expect to achieve ROI within two years."

Pavol Bonotka
Česká pojišťovna, a.s.
(Czech insurance company)

CONTACT US

As an authorized Y Soft Partner, we are certified to design and deploy YSoft SafeQ solutions, services and support.



GETTING STARTED WITH YSOFT SAFEQ IS EASY

- Comprehensive review of customer requirements: Complete the automated customer requirements document.
- Demonstration and or review of the YSoft SafeQ solution: Request a live demo.
- Proof of Concept (as required): Test drive YSoft SafeQ for two weeks on 3-5 MFDs.
- Pricing and Proposal Review: Review pricing, ROI, and customer requirements.
- Statement of Work or Customer Acceptance Review: Review the implementation plan and acceptance criteria.

Y Soft Corporation, a. s.
Technology Park,
Technická 2948/13
616 00 Brno
Czech Republic
info@ysoft.com

Y Soft North America, Inc.
Grapevine, TX
info.na@ysoft.com

Y Soft Latin America
Coral Gables, FL
info.la@ysoft.com

Y Soft Australia Pty Ltd.
Lane Cove, NSW
info.ap@ysoft.com

Y Soft France SARL
La Garenne-Colombes
info.france@ysoft.com

Y Soft Magyarország Kft.
Budapest
info@ysoft.hu

Y Soft Israel Ltd.
Tel Aviv
info-israel@ysoft.com

Y Soft Middle East
Dubai
info@ysoft.com

Y Soft Japan Ltd.
Hyogo
info.jp@ysoft.com

Y Soft Asia Pacific Pte. Ltd.
Singapore
info.sg@ysoft.com

"Users love the print roaming feature. Instead of having to pick up their jobs at a specific printer, their print jobs follow them wherever they are. What's more, [document] security is no longer a worry."

Michael Cook
System Administrator
(The Richards Group)

YSOFT SAFEQ SOLUTION OVERVIEW

YSoft SafeQ is a workflow solutions platform designed to reduce the cost of print services, increase productivity and improve document security.

With the ability to track and account for every print, copy, and scan, you have the data you need to understand your current costs and print behavior. The tools help you create and enforce print policies that will reduce these costs.

Secure authentication reduces the risks associated with documents abandoned in output trays or picked up by the wrong person.

Secure, accurate document capture and automated delivery to pre-defined destinations increases employee productivity.

Monitoring your print environment is made easy with YSoft SafeQ. Comprehensive reports, and a centralized, web-based dashboard streamlines print and workflow system management.

YSOFT SAFEQ MODULES	BENEFITS SUMMARY
AUTHENTICATION	<ul style="list-style-type: none"> Protects against unauthorized users by securing access to MFD and documents Documents remain secure until user authenticates via card reader, PIN, username/password or a combination Reduces costs and paper waste when jobs are sent to print but are no longer needed Easily assign print, copy and scan rights to users or user groups means easy IT administration
RULE-BASED ENGINE <small>Coming soon for document capture</small>	<ul style="list-style-type: none"> Enforces print governance with a library of pre-defined rules for cost savings such as color to B/W, single to duplex and send to most economical device - or create your own rules Notifications inform users of cost consequences which leads to better print usage, often reduced usage Notifications if the user does not comply to cost savings policies help enforce print governance
PRINT ROAMING® / CLIENT BASED PRINT ROAMING™	<ul style="list-style-type: none"> Secure printing from any MFD in the print environment Scalable to your business needs from one office to multiple continents Jobs print only when user authenticates eliminating sensitive documents in output tray Optionally, reduces costly servers by handling complex print tasks on client workstation
MOBILE PRINT	<ul style="list-style-type: none"> YSoft Wireless Print for Mac and iOS mobile devices ensures convenient, secure printing for mobile workers Secure mobile printing via web or email to the MFD Support for anonymous guest printing Provides automatic conversion (JPG, PDF, DOC, PPT, XLS, PNG)
MANAGED WORKFLOWS: CORE AND ADVANCED WORKFLOWS	<ul style="list-style-type: none"> One-click secure scanning to pre-defined SharePoint® and Dropbox® Business / Dropbox Enterprise document libraries makes document capture and distribution easy Folder browsing, storing documents on behalf of user who made a scan for document storage under the MFD user's identity and barcode recognition Scan to email, home folder or pre-determined location via scripts World-class OCR engine, image cleanup, append or prepend pages, blank page removal, highlight text naming and searchable PDF, Microsoft Word and Microsoft Excel
CREDIT AND BILLING	<ul style="list-style-type: none"> Individual or group accounts make administrative tasks easier Supports price lists, cost centers, billing codes and usage quotas for easy cost allocations Support for pay-for-print services gives control for managing and recovering costs
REPORTING	<ul style="list-style-type: none"> Predefined or custom management reports give fact-based data and usage audits Executive and sustainability reports provide top level summarized results and sustainability information CRS reports utilizing OLAP cubes and long term trend analysis help administrators manage their print fleet more efficiently

MEETING YOUR PRINT AND CONTENT SERVICES CHALLENGES



REDUCE COSTS

How many prints, copies and scans are made and what is the cost?

YSOFT SAFEQ MODULE

- Print Roaming
- Rule-Based Engine
- Managed Workflows
- Reporting



INCREASE PRODUCTIVITY

Are employees efficient and productive using our MFDs and networked printers?

YSOFT SAFEQ MODULE

- Authentication
- Print Roaming
- Managed Workflows
- Mobile Print



IMPROVE DOCUMENT SECURITY

Who is printing or scanning which documents and are they secure?

YSOFT SAFEQ MODULE

- Authentication
- Managed Workflows
- Reporting



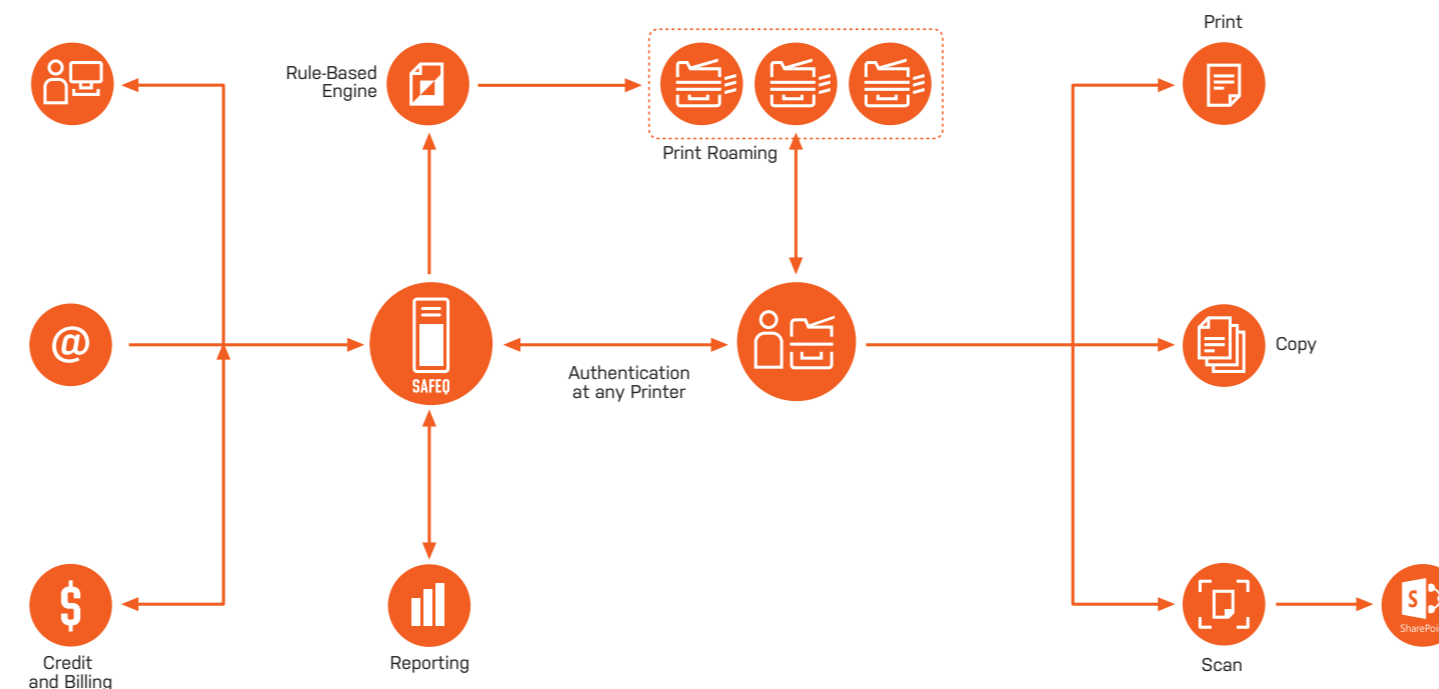
CONTRIBUTE TO SUSTAINABILITY INITIATIVES

Am I able to report on reduced paper, waste, and CO₂ emissions?

YSOFT SAFEQ MODULE

- Reporting

YSOFT SAFEQ USER WORKFLOW AT A GLANCE



PRINT MANAGEMENT & DOCUMENT WORKFLOW DECISION GUIDE

ECONOMIC CONSIDERATIONS

- What are your organization's policies on the use of printers, copiers, and multifunction printers?
- What is your current budget for document production? Is this really a budget, or simply your current costs?
- Which services and users are responsible for these costs?
- How do you know if the prints and copies employees make are for their work tasks or for their own personal use?
- How do you prevent wasted paper from accumulating in the bins near printers and copiers?
- What are your policies for preventing paper from being wasted when users make prints and copies?
- What are your costs for paper-based storage and retrieval?

PRODUCTIVITY CONSIDERATIONS

- What is the process for scanning documents? How do users retrieve their scans?
- How do you support BYOD, mobile, remote and guest printing?
- Would speeding up paper-based processes improve productivity?
- How easy is it to create automated workflows for scan and scan delivery to other systems?

SECURITY CONSIDERATIONS

- What are the policies on the use of MFDs?
- What happens to prints that are made but not collected from the printer?
- How do you ensure that scanned documents are securely delivered and can be tracked?
- How would your business be affected if a confidential document were to fall into the wrong hands?

IT CONSIDERATIONS

- If YSoft SafeQ requires only 10 minutes per user to acquire the necessary skills, would that be acceptable?
- Did you know that we can install YSoft SafeQ for you? Would that be more convenient than installing it yourself?
- How do you manage all the different brands of printers and MFDs and print drivers?
- Do you use ID cards or badges to access buildings, meals or for other authentication purposes?
- How do you plan to handle your organization's future printing needs as your business grows, increases employees, and office space expands?